



Mango Sales and Marketing Management Software (MSMMS)

MSMMS is a Business tool which helps all businesses to Manage your **Marketing & Sales cycle** more efficiently and effectively.

It covers all the areas of Sales from getting an **Enquiry to Payment Collection**.



It assists you to Manage your **Customer Relationship** to provide them relevant Information ASAP and their Information to you at mouse click. **Multiple Locations / Addresses** for single Customer and **Multiple Contacts** for single location/address.

Maintain	Create	Track
Customer Master	Quotations	Pending Deliveries Value/ Item wise
Item Master	Challans	Payment Reminder Letters
Tax Structures	Commercial Invoices	CForm / Eform tracking
Salesman Masters	Payment Reports etc.	Followups
Location Masters etc.	CForm Reminders	Central Documentation Attachment

It assists you in meeting the following requirements of your Business.

- Log all Enquiries received.
- Send Professional looking Quotations to Parties with Item Price / Weights and Terms and Conditions
- Maintain Order received with Delivery Dates and Other Terms and Conditions
- Generate Invoices for Order despatched with Pricing and Terms and conditions as maintained while taking Order. Maintain Payment Due Dates.

- Account Payment Receipts/ Advances / Debit Notes / Credit Notes / Advance Adjustments and Discounts

Quotation Entry Screen

Sales & Marketing Management Software - Mango Infotech - [Quotation]

Masters Sales & Marketing Financials Reports Tools Window Exit

Quot No. 001 **Quot Date** 19-Jul-201 **Customer** NIMBUS METAL INDUS **Address** 203 GROUND FLOOR, KAJU WALLA LANE, SHYAMA PRASAD ROAD DELHI DELHI

Rev No. 0 **Rev Date** 19-Jul-201 **Contact** Mr Pillai # Purcahse Of **Designation** Purcahse Officer **Email** dsnanf@ahafdj.com **Enquiry No.**

Item Details **Terms And Conditions** **Valuation**

Enquiry Date 19-Jul-201 **Enquiry By** Fax **Enquiry Reference** nim2009-prj **Salesman** Raju Dalal

Status Close **Closing Date** 19-Jul-201 **Sub Status** Successful **Remarks**

Enquiry No.	Material Code	Description1	Description2	Quantity	Unit	Currency	Price

Per **Party Ref. Number / Code**

SRNo	Material Code	Description1	Description2	Quantity	Quantity Unit	Price	Currency	Price Unit	Party Ref.No.	Enqu
1	ALLOY - 20	SS Loose Flange Grade 316	150 NB	100	Pcs.	150	Rs.	Pcs.		
2	ALLOY - 20	SS Loose Flange Grade 316	80 nb	100	Pcs.	90	Rs.	Pcs.	0	
3	ALLOY - 20	SS Loose Flange Grade 316	200 NB	50	Pcs.	175	Rs.	Pcs.		

Quotation Report

Demo Company

Manufacture of Products
Address :- Plot.115,B.G.Lane,Solapur AHMEDABAD (Guj.) - 789456.
Tel: 4643131, 4464313 Fax: 79744562, 87665466
Email: Demo@D.mq.com Website: www.Demo.com

REF : DMQuot/001/2010-2011

QUOTATION

Date : 19-Jul-2010

To, M/s. NIMBUS METAL INDUSTRIES 203 GROUND FLOOR., KAJU WALLA LANE, SHYAMA PRASAD ROAD DELHI - 10002343. DELHI. INDIA	Tel. No.	378127403, 2343847834.
	Fax No.	49349894, 9493402.
	Kind Attn :	Mr Pillai (Purchase Officer)
	Email :-	dsnanf@ahafdj.com

Dear Sir,

With reference to your Fax Enquiry No. nim2009-prj Dated 19-Jul-2010, we have pleasure in submitting our lowest rates and hope the same will meet your approval.

No.	Description	Qty.	Price (Rs.)	Unit
1	SS Loose Flange Grade 316 * 150 NB	100 Pcs.	150.00	Pcs.
2	SS Loose Flange Grade 316 * 80 nb	100 Pcs.	90.00	Pcs.
3	SS Loose Flange Grade 316 * 200 NB	50 Pcs.	175.00	Pcs.

The Above rates are based on current raw materials prices. If manufacturer of raw materials increases rates, our rate will increase accordingly.

Tax : 4% CST	Freight: Payable By You	Payment : 30 Days
Delivery : 15-30 Days after receipt of PO	Transit Insurance :	P & F :

We sincerely hope, our offer meets with your kind approval and assure you of our best attention always looking forward for your valued order, we remain.

V.A.T. TIN No. :- Vcef123456

C. S. T. No. Ccef123456

Thanking You

For Demo Company

FAX COPY / POST COPY / SALESMAN COPY

Prakash B. Bhadarka

For further details and demonstration of software contact us on the following.

Mango Infotech - Anil Agarwal

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Email: - anil@mangoinfotech.com

www.mangoinfotech.com